

The affordable fully designed Company Management Solution used by contractors





WHY CHOOSE REALTIME DATA?

Banta Systems was created from the symmetry of two talented industry individuals. Paul May brings a long history of service, maintenance and light construction experience. His "trial by fire" mentality has repeatedly cut through superfluous activities and has focused on the optimal way of re-engineering a business process.

Aaron Inami brings forth extensive skills from the integration and development of enterprise level business software solutions. His attention to detail and extensive understanding of the business has allowed him to deliver bullet-proof corporate solutions. Combined, this team has been able to design and develop a tool which facilitates "what it really takes" to run a service and light construction company.

WHERE QUICKBOOKS LEAVES OFF ...

Small or young companies typically start off with accounting systems such as Quickbooks which provide the ability to get off the ground quickly and cheaply.

As the company grows, the amount of paperwork and coordination becomes overwhelming. It is, literally, a juggling act to track what your customers are requesting, where your technicians are, and what work needs to be scheduled. This is the primary reason most companies have limited growth potential.

RealTime Data provides the additional functionality needed to effectively manage this activity. It is designed to enable the small or medium sized company to efficiently grow to the next level without significantly rebuilding their management and accounting systems.

KNOWLEDGE

RealTime Data provides advanced and complex data to you in an efficient and easy way. Whether it is information about a work order, a detailed report on customer history, or a trend on how much work is being generated, RealTime Data provides advanced information management and reporting capabilities.

RealTime Data allows you, as the company owner, to make informed decisions on changes relating to your company policies and direction.

How will you know the amount of warranty work being generated by a particular technician? What data is required to determine when to staff up or reduce your workforce? How will you quickly pull up historical work detail when responding to a customer dispute? All this information is critical to ensure the success of your growing company.



INTERNET ACCESS

Many service management systems are available as client applications that require installation on a desktop within your company's internal network. External access





may require complicated VPN setup and, potentially, special software installation. RealTime Data is completely web based and can be setup as a secure public website to provide any information anywhere at any time. There are no special client requirements except for a Web Browser. You can manage your data anywhere in the world.

- Customers can logon and see real time reports on the status and description of ongoing work.
- Technicians can access their work order schedule and provide answers to issues.
- Dispatch staff can continue to manage service calls even if they are offsite.
- You, the company owner, can keep your finger on the pulse of the company at all times.

EASE OF WORKFLOW

RealTime Data was designed and developed in direct response to real business needs and processes.

The user interface and workflow is designed to be easy to use, yet provide a high level of detail. It supports the complex operations executed by service, maintenance, and light construction companies.

The operation and flow of the application is laid out in such a way so that you can quickly get up and running without extensive configuration and setup. The interface remains flexible enough so that you can manage the exact information you need to at any given point.

SCALABILITY AND RELIABILITY

RealTime Data is built on industry standard systems to support a high level of usage and reliability. The application uses Microsoft SQL Server as a back-end database. Macromedia Cold Fusion MX technology is used for the middle-layer application level. These two technologies work hand-in-hand to provide an environment that can scale to multiple servers and support hundreds or even thousands of users.

When designed correctly, your architecture can be as small and economical or as large and resilient as you wish.

MODULE ORIENTATED

RealTime Data software is arranged into a series of modules so that you can choose and select only the functionality that is important to you. The modules are designed to be integrated so that there is no duplication of work and workflow becomes just an action of moving from one module to another.







Work Orders

RealTime Data provides a complete work order and dispatch system. New work orders are quickly and easily added when service calls come in and historical information is available on screen for the work order location.

Manageability for work orders is very powerful and provides the ability to document information at a highly detailed level. You can track individual work orders by type, status, priority, and ownership as well as by related and historical work. Detailed information can be entered for the work requested and work completed.

Once you have work orders entered, Real-Time Data's dispatch and scheduling system provides an easy way to manage this work to completion. The scheduling tool allows you to schedule technician visits for incomplete work orders. Conflict management is automatically provided with the option to shift conflicting dispatches automatically.

The work order board allows you to see a big picture of what is scheduled for a day or week. Scheduling adjustments can be made inside the work order board and you can access full work order detail with a single click. Technician visits can be locked to prevent rescheduling or shifting.

RealTime Data continuously monitors the status of your dispatches and automatically alerts you when you are past sched-





Work Orders



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	8894 P2 (24Hr)-Flat Rate Uncle Shoe Repa Woodland 10:30 14:30		8892 P4 (72Hr+)-Light Construction Liner Carpets Tracy 11:00 14:30		
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uled times or due dates. This enables you to adjust and manage your schedule in real time, and enables you to notify customers of scheduling changes in case a technician visit goes longer than planned.

Once the technician is dispatched to a customer site, the system tracks actual times for en-route, arrival, and completion/departure. The amount of hours spent on a particular work order is obtained from this data and can be shown as regular and overtime hours. This can help in both creating the invoice to the customer as well as logging payroll time for your technicians.

6 pricing levels for technician labor are supported. They can be set at a base rate or a percentage or dollar markup of that base rate. A particular price level can be configured for a Customer or Customer Site. A feature called Action Codes allows you to build a predefined list of procedures with estimated hours and required products. This allows you to increase dispatch productivity by reducing the amount of data entry.

Work order comments are provided as a two-way communication between staff. This allows questions relating to a work order to be posted and alerted between users such as dispatch, technicians and management.

User Evaluations can be recorded on a work order to provide a positive, neutral or negative comment regarding a user's performance on that work order. Advanced reporting can show who your good employees are and who require additional support.





Inventory / Purchasing

RealTime Data allows you to track all product inventory within your company. FIFO, LIFO and Weighted Average costing methods are supported for Inventory.

Multiple Product types are provided for different purposes. "Inventory" type allows for full tracking of quantity and cost for products. "Non-Inventory" type is a solution for items that are difficult to track for quantity and cost, but still desire a "refillable" quantity to exists (such as electrical/copper kit usages or other consumables). Other types can be used as specialty items for service or surcharges or shipping.

Products are searchable by manufacturer, product number, UPC number or description. Products can be added to a Vendor list or created on the fly, allowing you to easily add items to purchase orders. Shipping costs can, optionally, be merged into cost of other products to support full inventory valuation.

New inventory can be received into a warehouse in whole or in part. When a purchase order is attached to a work order, the system can receive products directly into the work order, documenting cost for all product types, including non-inventory.

Six pricing levels are provided globally. They can be over-ridden at the product level for complete flexibility. Pricing levels support custom percentage or dollar markup as well as fixed amounts. A pricing level can be specifically set for a Customer or Customer Site.

Multiple warehouse locations are supported and can be specified as either a permanent or mobile type. Powerful inventory transfer screens allow movement of inventory between warehouses as well applying product to a work order. Shortcuts exist

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	A.O. Smith	Inventory	<u>C01670</u>	Stack: 5/8" 120 Volts 3000 RMP/SP-1 .50 Amps ROT: Rev. Single Phase	1.0000	{n/a} <u>adjust activity</u>
	BARON	Inventory	G55303-05-07	Thermostat Cable, Spool Length 500 Feet, Solid Conductor AWG 18/3	100.0000	{n/a} <u>adjust activity</u>
	BARON	Inventory	G55305-04-07	Thermostat Cable, Spool Length 250 Feet, Solid Conductor AWG 18/5	392.0000	{n/a} <u>adjust activity</u>
✓	Bohn	Inventory	<u>5101B</u>	Plastic Fan Blade	35.0000	25.0000 save adjust activity
	Centium	Inventory	ICN-2S28	Programmed-Start Electronic Ballast	3.0000	{n/a} <u>adjust activity</u>
✓	DuPont	Inventory	<u>R134a</u>	SUVA 134a Refrigerant	180.0000	180.0000 save adjust activity
✓	DuPont	Inventory	<u>R22</u>	Freen 22 Refrigerant	240.0000	360.0000 save adjust activity
✓	DuPont	Inventory	<u>R401-MP39</u>	SUVA R401-MP39 Refrigerant	25.0000	180.0000 save adjust activity
✓	DuPont	Inventory	R404A-HP62	SUVA 404A Refrigerant HP62	139.0000	144.0000 save adjust activity
✓	DuPont	Inventory	R408A-FX-10	408A Refrigerant HCFC BLEND/FX-10	24.0000	144.0000 save adjust activity
✓	DuPont	Inventory	<u>R502</u>	R502 Refrigerant	0.0000	180.0000 save adjust activity
	Forane	Inventory	<u>R409A</u>	SUVA 409A Refrigerant	180.0000	180.0000 save adjust activity
✓	Furnas	Inventory	42BF35AJ (PN 61430)	Definite Purpose Contactor 3-Pole FL 30 Res 40 24V 60 Hz 24V 50 Hz	7.0000	10.0000 save adjust activity
<	Furnas	Inventory	42CF35AJ (PN 61445)	Definite Purpose Contactor 3-Pole FL 40 Res 50 24V 60 Hz 24V 50 Hz	5.0000	10.0000 save adjust activity
✓	Furnas	Inventory	42DF35AJ (PN 61460)	Definite Purpose Contactor 3-Pole FL 50 Res 63 24V 60 Hz 24V 50 Hz	10.0000	10.0000 save adjust activity
<	Furnas	Inventory	45EG10AJA (PN 61320	Definite Purpose Contactor 1-Pole FL 30 Res 40 24V 60Hz 24V 50Hz	11.0000	10.0000 save adjust activity
~	Furnas	Inventory	45EG20AJA (PN 61345)	Definite Purpose Contactor 2-Pole FL 30 Res 40 24V 60 Hz 24V 50 Hz	8.0000	10.0000 save adjust activity
	Furnas	Inventory	<u>685744-91431</u>	Definite Purpose Contactor 3 Poles 40 Amp 24 Volt 60 Hz 24V 50 Hz	0.0000	10.0000 save adjust activity
<u> </u>	Grasslin	Inventory	DTMV40	MultiVoltage Defrost Timer 40Amp 120 or 208/240 Volts	11.0000	10.0000 save adjust activity
<u> </u>	Grasslin	Inventory	GM1 ST-1-MV	30Amp Time Delay Switch (Timer) 24 Hour, synchronous Drive NEMA 1 indoor enclosure InPut: 120.208/240.277VAC 60 Hz SPDT switch	11.0000	10.0000 save adjust activity



Inventory / Purchasing



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to quickly add required products to a work order.

Adjustments can be made to inventory

quantity when needed and unit costs can be specified for quantity increases. Multiple items within multiple warehouses can be adjusted with one adjustment record.

All transfer and adjustment transactions are recorded with a timestamp and the user who executed them. These records are fully searchable by manufacturer, product number or description.

Inventory search screens are provided to locate needed product within your company.



Search screens can be accessed for a specific location, location type, or for all locations. All inventory can be tracked so that you have an exact picture of where your material is, whether it is in a warehouse, on a technician vehicle or at a customer location. Work order material and purchase orders are shown within the work order itself to assist in accurate customer invoicing.

Inventory reports are used to show complete inventory counts as well as inventory costing layers. Additionally, you can specify expected counts for stock items to assist in re-ordering material or resupplying technician vehicles.





Equipment / PM

RealTime Data provides full and complete equipment and maintenance functionality. This is important because most all of contractor's service is centered around specific customer equipment and must be recorded and retrieved in this way.

You can select one or more pieces of equipment on a work order to indicate work being done. Many data elements are supported for equipment, including manufacturer, model, serial, location, service area and install/warranty dates. Equipment can be categorized with custom types and subtypes (such as A/C Unit, Walk-In Freezer, etc.).

Once you have equipment item created, you can specify additional data for that item. Custom measurements can be setup (such as temperature, amp draw, etc.) to document performance of the equipment over time. Equipment warnings can be entered and displayed on work orders to remind dispatch and technician of special conditions regarding an equipment item.

RealTime Data provides a very advanced and configurable module to manage preventative maintenance contracts for your customers. Multiple levels of maintenance can be defined for a PM contract (such as "Full PM" or "Filters Only"). Work Order Action codes can be added to each maintenance level. Also, either one or two work orders can be required.

Multiple schedules can be defined for a maintenance contract. Each schedule defines which months require maintenance and the maintenance levels to be executed. Customer sites can then be added to one or more of these schedules to define site main-

Work Order: 9497 Miht Churches MM2 / CA - Northeast Info Comments Dispatch (1) Equipment Product (0/2) Invoices (1) Eval									
all /		<u>nt List</u> <u>Edit PM Produ</u>							
none Equipment Item AC #1: Package Unit (history) Trane: YCD151C3LOBA Serial #: (serial) North Roof Top / Worship Room (Ompressors: (2) Copeland Scroll; Mod#'s: ZR68KC-TF5-230; SN#1-03L1989CN (15 LBS R2: SN#2: 03L2095CN (13.8 OBS R22A); 200/230 - 3 - 60. Blower Wheel Pulley: BD90 - 1 - E)	Products 20 x 20 x 2 Filter: 2.000 20 x 25 x 2 Filter: 4.000 B62 Belt: n xA); Freen 22 Refrigerant: n	0 Supply (Deg F):	Equipment Follow Up Add Follow Up Item						
2. V A/C #2: Package Unit (history) Trane: VHC092A3ELA1A0000000000 Serial #: (serial) North roof top / Front Office (7.5 TON; Compressons (2) ALLIANCE; MOD#SPR042B3BPA Blower Motor: GE 5K49TN4352AX; SN#0W050098; 2 HP; 1725 RPM; FR145T; PULLEY: AK59-1-N; ECONOMIZER: #W749941037; W7459-A-1035; BAYECON088AA; 4266-2085-0110; ECON ER		0 Return (Deg F):	Add Follow Up Item						
 AC #3: Package Unit (history) Trane: YHC092A3ELA16000000000 Serial #: (serial) North West Roof Top / Lobby/classrooms/nursery (7.5 TON; COMPRESSORS: (2) ALLIANCE; MOD#'S SPR040B3BPA; SN#1.03KG3878N; SN#2.031H2009N/ 200/220 - 3 - 60; BLOWER MOTOR: MOD# GE 5K49TN4352AX; ECONOMIZER: BAYECON080AA; 4266-2085-0110; W749A1037; X13650879-01.) 	<u>20 x 25 x 2 Filier:</u> 4.000 <u>A35 Belt:</u> n	0 Return (Deg F): a Supply (Deg F):	SUSPENDED: 1908-Unit needs 3-pole 40 amp breaker. Legs 1 & 2 scorched and pitted for compressor#2. (REASON: waiting for summer prep - Martin Scorcesi) Add Follow Up Item						
4. ↓ A/C #4: Package Unit (history) Trane: YHC092A3ELA17000000000000 Serial #: Serial South West Roof Top / Activity Room (7:5 TON: COMPRESSORS: ALLIANCE (2); MOD#1: SPR042B3BPA_SN#03KG3958N; MOD#2: SPR040B3PA_SN#03KG2144W 200/220 - 3 - 60; BLOWER MOTOR: GE# 5K49TN4352A5; X70410572; FR145T; 2 HP; 1725 RPM; 6:3 AMP5; ECONOMIZER: BAYEC 00088A5; W7499A1037; X15650879-01; 43662-085-0110.)	<u>20 x 25 x 2 Filter;</u> 4.000 <u>A35 Belt;</u> n	0 Return (Deg F):	Add Follow Up Item						
5. BLD #1: Site Building (history) Serial #: (serial) (Use for General work on the building itself. ROOF ACCESS THROUGH FIRE DOORS ON WEST SIDE OF THE BUILDING. KEY OBTAINED FROM HEARTLAND CHURCH.)		Edit Equipment I	Add Follow Up Item						



Equipment / PM



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tenance requirements. You can then select specific customer equipment of which maintenance will be done. Specific quantities of required products (such as filters, belts, etc) can also be defined for equipment under a maintenance schedule.

Once you have fully developed a maintenance contract, execution of this contract becomes extremely easy. A work order creation screen allow batch creation of work orders for a specific year/month. All actions, equipment and required products are automatically added to the work order.

In addition to equipment and maintenance, RealTime Data allows you to also record and track follow up work for which the technician determines is required. These follow up requirements are specifically attached to equipment on a work order and are tracked by status and priority. Quote information can be determined for the follow up and product requirements can also be added.

Email bids can be created and sent to the customer for one or more of these follow up requirements. Emails can be completely customized with an on-screen Word-like editor. Email templates can be created to insert predetermined content and customer information and speed bid execution.

Equipment follow up can be approved, rejected or suspended by the customer for future consideration. Once approved, the follow up can be placed on a new or existing work order for completion.





Fixed Assets

RealTime Data allows you to track your company's assets, including specific assets such as vehicles and small tools. You can enter detailed information for each of your assets.

An asset can be specifically assigned to a user to determine responsibility for that asset. Optionally, the asset can be defined as a container asset. This assists in the reassignment of collections of assets from one person to another (such as a truck with a many tools).

A series of maintenance types, such as an oil change, can be used to track maintenance on your fixed assets. Scheduled maintenance can be setup to automatically alert you when it is needed on a particular asset.

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(unassigned)	Vehicle		<u>Car 14</u>	2001 Ford Focus		0.00
(unassigned)	Vehicle		<u>Car 145</u>	1999 Toyota Celica		0.00
(unassigned)	Vehicle		<u>Car 156</u>	2001 Dodge		0.00
(unassigned)	Vehicle		<u>Car 54</u>	2000 Ford LTD		0.00
(unassigned)	Vehicle	Truck 25	Saw 01	Dewault Saw		0.00
(unassigned)	Vehicle		Saw 14	Dewault Saw		0.00
(unassigned)	Vehicle	Truck 25	<u>Torch 14</u>	Torch Kit		0.00
(unassigned)	Vehicle		Truck 195	2005 Ford E350		0.00
(unassigned)	Vehicle		Truck 25	2005 Ford F150		0.00
(unassigned)	Vehicle		Truck 42	2005 Ford F450		0.00
(unassigned)	Vehicle		Truck 61	2005 Ford E350		0.00
(unassigned)	Vehicle		Truck 84	2005 Ford F150		0.00
(unassigned)	Vehicle		<u>Van 9</u>	2002 Ford F350		0.00
(unassigned)	Vehicle		<u>Van 9123</u>	2005 Ford E350		0.00
{unassigned}	Vehicle	Truck 25	Welder 9	Arc Welder		0.00



Customer Access



One of the most important things you can offer your customers is the visibility to see what is going on at their locations. RealTime Data offers a unique way of presenting this data to your customer. Where most applications in the industry show only a single work order at a time or a complete list of work orders, RealTime Data provides a powerful dashboard style drill-down.

The Customer Report dashboard displays statistics on work orders with different statuses (such as not started, in progress, and completed YTD) categorized by customer district or customer site. The report provides the ability to drill-down into customer districts and statistics can be launched into printable work order summary reports.

You can grant report access to any user who has the Customer role. Security on

information is tightly controlled so that the user will only see information that you want them to.

Uncle Shoe Repair

Customer District	Assigned Not Started	In Progress	Follow Up Required	Completed last 90 Days (in warranty)	Completed YTD	Completed Total
Kelly Sanchez	<u>9</u>	0	<u>13</u>	<u>35</u>	<u>82</u>	<u>233</u>
Nick Partens	<u>8</u>	2	<u>10</u>	<u>34</u>	<u>70</u>	<u>225</u>
Northern District	0	1	0	0	0	<u>20</u>
Paul Martinez	4	5	<u>14</u>	<u>44</u>	<u>75</u>	<u>145</u>
Rich District	<u>10</u>	4	<u>18</u>	<u>54</u>	<u>96</u>	<u>263</u>
Spread District	8	2	10	53	108	302

Sites that do not belong to a District

Customer Site (foreman)	Assigned Not Started	In Progress		Completed last 90 Days (in warranty)	Completed YTD	Completed Total
El Cerrito (<u>PHV: Peter Paul</u>)	0	0	0	0	0	1
Pleasanton (<u>PHV: Peter Paul</u>)	0	0	0	0	0	1
San Ramon (<u>PHV: Peter Paul</u>)	0	0	0	0	0	0

	Work Order	Received	Completed	Cust WO	WO Prio	rity	Contact			Contact N	0.	
	Work Descript	ion			Technic	ian Visits						
Uncle	Shoe Repair - Lodi	785 W. Lodi Avenue	, Lodi, California	95240								
	6124/PM	01/24/2006	02/10/2006		P4 - Plann	ed (72+ Hrs)	Jeff Geiszler			209-368-5100		
	Rose: JD completed ti items that need attenti 1) A/C#2 (Carrier) In 2) Hobart reach-in fre 3) McCall Retarder #1 degrees.		y follow-ups needed. JE ng on all the time and he play. inting piece. High temp	observed the following eating would not jump out.	Date 02/10/2006 02/10/2006	Technician Juan DeLaTori Juan DeLaTori		Arrival 09:30 14:00	WO 09:30 15:45		Reg 1.00 3.25	OT H 0.00 0.00
	6125/Service	01/24/2006	02/10/2006		P4 - Plann	ed (72+ Hrs)	Jeff Geiszler			209-368-5100		
	Belt change out for pt JD: Changed belts an		or job # 6124. {02/10/2	2006 16:10 Thomas West:	Date 02/10/2006	Technician Juan DeLaTor	Enrout e 15:45	Arrival 15:45	WO 16:00	Depart 16:00	Reg 0.25	от н 0.0
	6307/Service	02/09/2006	02/10/2006		P4 - Plann	ed (72+ Hrs)	?			209-368-5100		
				t: JD: Installed new 16 16:18 Thomas West: JD:	Date 02/10/2006	Technician Juan DeLaTori	Enrout re 16:00	Arrival 16:00	WO 16:00	Depart 16:00	Reg 0.00	от н 0.00
	7009/Service	04/21/2006	04/24/2006		P3 - Non-E	mergency	Jeff			209-368-5100		
	Monday response is f	om A TO B load side .A	homas West: RS: found	irned up. P3 response. no problems with breaker come out and look at large	Date 04/24/2006	Technician Reginald Smith	Enrout 10:30	Arrival 12:00	WO 13:30	Depart 13:30	Reg 2.50	от н 0.00
Uncle	Shoe Repair - Manteca 7092/Service	 - 72 N. Main, Ma. 05/01/2006 	nteca, California S 05/02/2006	95336	P2 - Urgen	ıt (24 Hrs)	MCH / PR			209-825-5588		
	inspected unit, (1) che	1 degrees found during P ecked all unit operations a rost time clock to 4 times	and (2) the super heat pr		Date 05/02/2006	Technician Juan DeLaTori		Arrival 08:15	WO 09:30	Depart 09:30	Reg 2.00	от н 0.00



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